



Information About Brokerage Services

Texas law requires all real estate licensees to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

TYPES OF REAL ESTATE LICENSE HOLDERS:

- **A BROKER** is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- **A SALES AGENT** must be sponsored by a broker and works with clients on behalf of the broker.

A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of each party to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
 - that the owner will accept a price less than the written asking price;
 - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
 - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

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Keller Williams Realty - Heritage	434367	heritage@mykwsa.com	(210)493-3030
Licensed Broker /Broker Firm Name or Primary Assumed Business Name	License No.	Email	Phone
Lisa Munoz	488746	lmunoz@mykwsa.com	(210)493-3030
Designated Broker of Firm	License No.	Email	Phone
Stephanie Hornsby Williams	601297	swilliams@mykwsa.com	(830)624-2400
Licensed Supervisor of Sales Agent/ Associate	License No.	Email	Phone
Stephen Hunter Croan	564547	hunter@lakehouses4sale.net	(830)221-6969
Sales Agent/Associate's Name	License No.	Email	Phone

Buyer/Tenant/Seller/Landlord Initials

Date

Regulated by the Texas Real Estate Commission

TXR-2501

Keller Williams Realty 453 W. San Antonio New Braunfels, TX 78130
Hunter Croan

Information available at www.trec.texas.gov

IABS 1-0 Date

Phone: (830) 221 - 6969

Fax: (866) 723 - 8022

1-4 Family Listing

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Hagan Shertzer Cohle Sales Agent/Associate's Name	684932 License No.	hagan@lakehouses4sale.net Email	(830)708-6287 Phone

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Frank Eugene Baker Sales Agent/Associate's Name	656215 License No.	Frank@MyNBHome.com Email	(210)313-5903 Phone

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Forrest William Hess Sales Agent/Associate's Name	728994 License No.	Forrest@LakeHouses4Sale.net Email	(830)609-8597 Phone

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Ashley Louise Buchanan Sales Agent/Associate's Name	692485 License No.	Ashley@LakeHouses4Sale.net Email	(830)708-0109 Phone

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